



# Know Your Performance (KYP)

Garment Factories Performance Check Initiative by Technopak

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## Defining Vitals/ Performance Indicator

A Key Performance Indicator is a Business metric or a type of Vitals Measurement that demonstrates how effectively a company is achieving its key business objectives or targets set by the Management.

## Common Symptoms



Increased Overtime Bills



Late Deliveries



Short Shipments



Quality Claims



Increasing Rejections



Decreasing Top and Bottom Line

## Proposal / Objective of Engagement

To define the Baseline KPI of the Manufacturing facility against various Parameters and set the quarterly, half yearly and Annual Targets or Benchmarks for the factory for Improvements.

## Work Steps

**Step 1** Audit & diagnostic of the factory to understand the current production & Quality levels

**Step 2** Define the Baseline KPIs against various Parameters as explained earlier in the sheet

**Step 3** Define the Benchmarks for improvements against all the KPIs with Quarterly, Half yearly and Annual Improvement Targets

## Timeline

Based on above, Technopak's Total Engagement duration will be around 4 weeks for one Manufacturing Facility.

## What we offer

Our Expert Consultant will visit the Factory and do the Diagnostic audit of the Manufacturing Facility to define the following KPIs.

### Level 1: Organizational KPIs

1. **Productivity** - Efficiency - MMR - Throughput Time
2. **Quality** - DHU - Buyer Inspection Pass Rate - Cut to Ship (CTS) - Order to Ship (OTS)
3. **Delivery** - Planned Cut Date - OTIF
4. **Cost** - Cost of Manufacturing - Cost of Quality.
5. **HR & Training** - New Initiatives - Trainings as per Set Calendar - Absenteeism & Attrition
6. **Profitability** - Activity - Floor Cost percentage to Activity

### Level 2: Departmental KPIs

1. **Cutting Department** - Cutting Efficiency - Cutting Cost per Piece
2. **Sewing Department** - Productivity - Sewing Cost per Piece
3. **Finishing Department** - Finishing Efficiency - Finishing Cost per Piece
4. **Quality Department** - FTR - Rejections & Rework Percentage

## Contact

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